

# IN BUSINESS Las Vegas

## 40 UNDER 40

AS EXECUTIVE VICE president of Quality Corrections and Inspections (QCI), Randy Burk oversees a family owned business that provides third-party labor-outsourcing, packaging, repair, inspections and fulfillment services related to quality control and assurance needs for clients that include manufacturers, distributions centers, wholesalers, importers, retailers and mail-order businesses.

So what the heck does that mean?

"In a nutshell, we're in the crisis management business," said Burk, whose father founded the international company in 1986. "Most manufacturing of clothing, footwear and general merchandise such as house wares, home furnishing and toys is done overseas, so when a company has quality control issues with products coming into the country, it creates a situation where they can't send the product back overseas. So they divert the shipment to us and we basically make the product first quality again, and get it into distribution and into the stores so nobody ever knows anything was done to it."

QCI's myriad clients include companies "From Wal-Mart to Nordstrom," according to Burk, who joined the company in 1989 and likens its services to "behind-the-scenes quality control." Services range from simple tasks such as product repackaging to large-scale product repair.

Founded and based in Pennsylvania, QCI opened a new 40,000-square-foot production facility in Henderson in late 2003, a strategic move that will serve multiple purposes. Location was a key consideration, said Burk, who attended Penn Technical Institute.

"The proximity to the ports on the West Coast - Los Angeles and Long Beach - are what brought me here," he said, adding that the new plant processed more than two million items during its first year of business. "This is as close as I could get to California without actually being there. It came down between Henderson and Ontario, and we chose Henderson because it's a much more favorable



**Randy Burk**  
*Executive Vice President*  
Quality Corrections and Inspections

Age: 39

business climate."

QCI's presence in Southern Nevada will also allow the company to expand its client base and tap into the lucrative local hospitality industry. "We're trying to branch out to assist local manufacturers, like Ocean Spray, as well as the hotel-casino business," Burk said. "We think there's a niche where we can help hotel-casinos with a lot of different things. For instance, the retail shops within their facilities may get product that needs to be inspected, repackaged, relabeled, or reticketed."

Burk, who considers himself middle-aged, admitted QCI is a non-conventional company.

"Most people say, 'I didn't know businesses like yours existed,'" he said. "But you'd be surprised how many companies require additional help processing imported products with some kind of nonconformity." - D.B.